



Italian Chamber of Commerce in Canada – West

SERVICES OFFERED

SERVICES	NON MEMBERS	CORPORATE	BUSINESS	ASSOCIATE
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MARKET & PRODUCT RESEARCH

COMMERCIAL & PRODUCT RESEARCH				
<ul style="list-style-type: none"> Research specific sectors & products in Italy or Canada Provide Information, regulations and statistics regarding Canadian & Italian markets Deliver information regarding importing, exporting, and customs 	Contract based	30% discount	20% discount	Contract based
COMMERCIAL MISSIONS				
<ul style="list-style-type: none"> Organization of missions in BC, AB, and Italy B2B meetings with companies & or Government officials abroad Participation in tradeshows abroad 	Contract based	30% discount	20% discount	Contract based
MARKET ENTRANCE ASSISTANCE				
<ul style="list-style-type: none"> Market analysis & strategic planning for product entry into Canada or Italy Research, contact and selection of potential partners for business relationships Preparation and translation of company profiles Research and location of potential partners for alliances and joint ventures 	Contract based	30% discount	20% discount	Contract based

ADDITIONAL MEMBERSHIP SERVICES

COMPANY PROFILES				
<ul style="list-style-type: none"> Delivery of Canadian & Italian profiles 	\$30 each company	30% discount	20% discount	\$30 each company
REFERRAL SERVICE				
<ul style="list-style-type: none"> Members will be referred to business queries received by the Chamber 	Free of Charge	Free of Charge	Free of Charge	N/A
MEMBERSHIP CARD /DISCOUNTS				
<ul style="list-style-type: none"> Discounts and special terms in hotels, restaurants, shops, car rental, consulting services, etc. 	N/A	Free of Charge	Free of Charge	Free of Charge

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INTERNET SERVICE				
<ul style="list-style-type: none"> • Insertion of a brochure in monthly electronic web-bulletin (call ICCC for rate card) • Banner on Chamber website (call ICCC for rate card) 	Contract based	30% discount	20% discount	Contract based
TRANSLATION SERVICE				
<ul style="list-style-type: none"> • Certified document translation 	\$100 per page	30% discount	20% discount	10% discount
INTERPRETATION SERVICES				
<ul style="list-style-type: none"> • Consecutive certified interpretation • Simultaneous certified interpretation 	\$75 per hour \$100 per hour	30% discount	20% discount	10% discount
EMAIL & FAX SERVICES				
<ul style="list-style-type: none"> • Send material to chamber's data base 	\$10 per page	30% discount	20% discount	10% discount
OFFICE SPACE RENTAL				
<ul style="list-style-type: none"> • Use of equipped desk in Alberta or British Columbia • Executive Phone Service • Inbound mail and courier handling • Reception services • Use of Board room and Teleconferencing equipment 	Contract based	30% discount	20% discount	Contract based
VIRTUAL DESK				
<ul style="list-style-type: none"> • Representation of abroad Members in an ICCC office by Chamber's professional staff • Contract will be carried out by ICCC staff 	N/A	Contract based	N/A	N/A
AT HOME EVENT				
<ul style="list-style-type: none"> • Host a Networking event at your place of business which will be promoted to the chambers data base by ICCC staff 	N/A	Free of Charge	Free of Charge	N/A
CUSTOMIZED AT HOME EVENT				
<ul style="list-style-type: none"> • Chamber will research and invite guests that match your customer profile to an at home event at your place of business 	N/A	Free of Charge	\$250	N/A